

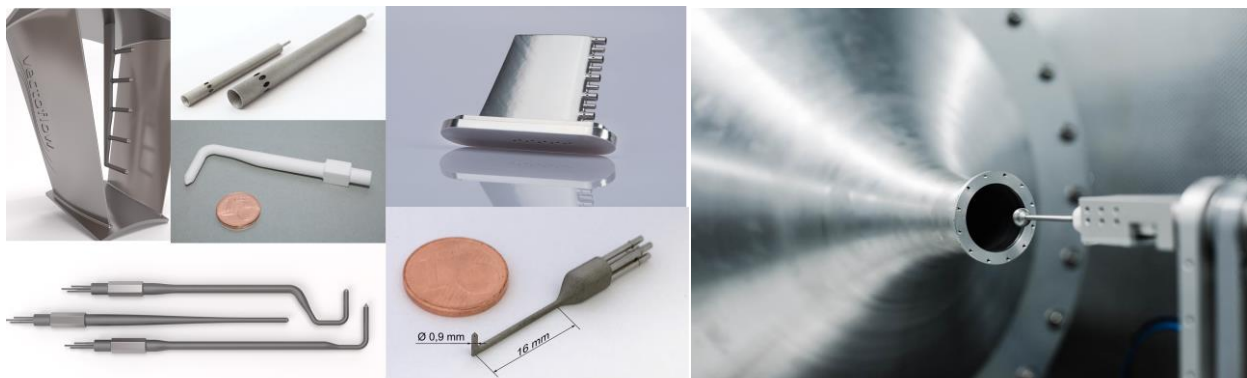
Sales Engineer (m/w)

The company:

What do Formula 1 cars, aircraft engines, drones and fume hoods have in common? In all these applications and many more, the aerodynamics are optimized by products from Vectoflow.

From a single probe to a complete system: Using 3D printing and smart software solutions, we customize flow measurement technology specifically for the users application and deliver reliable results even under extreme conditions.

We are a young, very dynamic team with diverse activities and exciting international assignments. There is lots of room for ideas and innovation. Our motto is: "We shape our future together"!



Excerpt from our product portfolio (left), calibration wind tunnel

Tasks:

- Sales of products and technical services
- Shaping and implementing the sales strategy
- Planning marketing and innovation strategies
- Creating market analysis
- Creating offers
- Proactive management of customer requirements and customer data via CRM
- Continuously developing and improving our service offering
- Customer visits, customer presentations, Customer acquisition (CRM)

Profile:

- Degree in mechanical engineering, aeronautical engineering, industrial engineering or business administration (technical interest must be present)
- Experience in sales or purchasing of technical products
- Basic or product knowledge: aerodynamics / metrology
- Industry knowledge: automotive, research or aviation industry
- IT knowledge (CRM system, MS Office, Excel, PowerPoint)

Sales Engineer (m/w)



- Fluent in English, an additional language is a bonus
- Strong negotiating skills, purposeful, persistent, strong customer orientation, strategic competence, project management experience, business sense
- Open for international assignments and ready to travel

Contact Person:

Dr. Christian Haigermoser: christian.haigermoser@vectoflow.de