

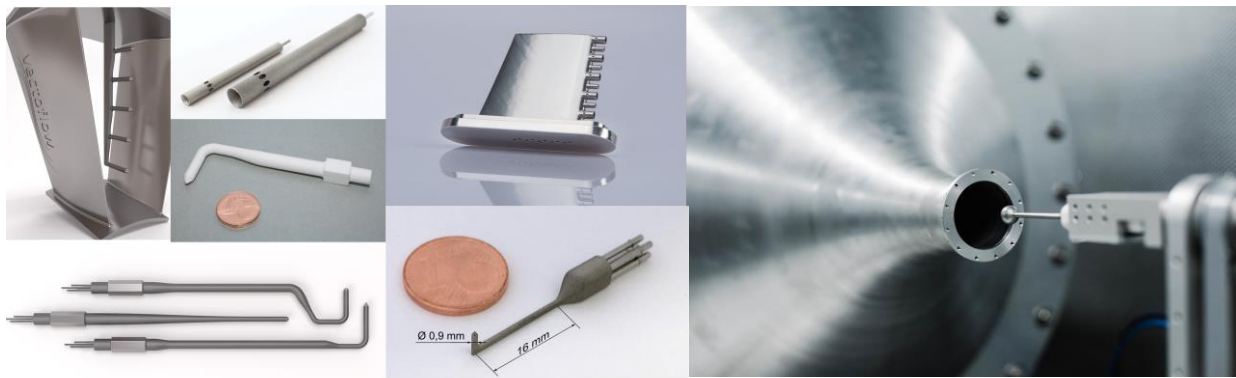
Sales Engineer (m/w/div.)

The company:

What do Formula 1 cars, aircraft engines, drones and fume hoods have in common? In all these applications and many more, the aerodynamics are optimized by products from Vectoflow.

From the individual probe to the complete system: Using 3D printing and smart software solutions, we develop customized flow measurement technology that adapts perfectly to the field of application and delivers reliable results even under difficult conditions.

At Vectoflow you can expect a young, very dynamic team, diverse activities and a large space for participation according to the motto: "We shape our future together"!



Extract from our product portfolio (r) calibration wind tunnel

Job description:

As a sales engineer, you will make a significant contribution to marketing and distributing of our products. Together with our team, you are responsible for the sales activities of our entire product portfolio. You will expand cooperation with existing customers and sales partners and gain new partners and customers worldwide.

The activity requires a certain technical understanding so that customers can be ideally supported in their complex requirements. Knowledge of English is required, other languages are certainly an advantage.

We are offering an exciting, challenging and interesting job in a dynamic and international environment.

Tasks:

- Sales of products and technical services
- Planning and designing the sales and marketing strategy
- Market development and analysis
- Preparing quotations and technical proposals
- Customer relationship management
- Proactive management of customer requirements and customer data using CRM
- Continuous development and improvement of our service offer
- Customer visits, customer presentations, exhibitions and conferences worldwide

Profil:

- Degree in mechanical engineering, aeronautical engineering, industrial engineering or business administration (technical interest given)
- Experience in sales of technical products is an advantage (especially in the area of flow measurement)
- Product and market experience, expert knowledge is an advantage
- IT skills (CRM system, MS Office, Excel, Powerpoint)
- Fluent in English. An additional language is a bonus
- Strong negotiation skills, determined, persistent, strong customer orientation, strategic competence, project management experience, business acumen
- Open to international operations and ready to travel

Contact Person:

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